



WAMCO POLISHED ROD
SPACER SYSTEM

Distributor Application Form

To be considered for a Wamco Polished Rod Spacer Distributor, please provide complete and detailed answers to the following questions and return your completed application to sales@wamcorodspacers.com

Business & Contact Details

Your Name: _____

Business Name: _____

Business Legal Entity: _____

Business Address: _____

Direct Number: _____

Cell Number: _____

E-mail Address: _____

Business Website: _____

Company Details

1. Length of time operating under the above named business: _____

2. Length of time at above address: _____

3. Number of branch offices operated under the above named business & locations:

4. Number of sales people: _____ full - time _____ part - time

Are the sales representatives listed above exclusive to your organization (Yes _____ No _____)

Are they employees (Yes _____ No _____) or independent contractors (Yes _____ No _____)

Number of office support/training personnel: _____ full - time _____ part - time

5. Why are you interested in representing Wamco? _____

6. Where did you hear of the Wamco Polished Rod Spacers? What knowledge do you have of the product applications? _____

7. Provide a detailed description of the geographic territory you wish to represent Wamco products:

8. List 4 main products you currently represent (attach a copy for each sub-rep if applicable):

Manufacturer	Product Lines	Territory Covered	Years Sold

9. Does any of the above mentioned manufacturers represent more than 90% of your organization's total annual revenue? _____

10. What was your organizations approximate total sales in the last 12 months? _____

11. Who are the top 5 Clients your organization has dealings with:

12. Give a brief explanation of how you market the products you represent..

13. Please provide three business references.

Name	Address	Phone #	Years Known

14. Please provide a bank reference.

Branch Name: _____

Phone Number: _____ Contact: _____

I certify that the answers given are true and complete to the best of my knowledge. I authorize investigation of all statements contained in this application. In the event that an agency or distributor agreement is entered, I understand that false or misleading information given in my application or interviews may result in immediate termination of my agreement. I agree to hold in confidence all materials provided by Wamco Polished Rod Spacers Inc. until such time as a Distributor agreement with Wamco is established.

Signature of Applicant (type your name to indicate an e-signature) Date

Print Name & Title